

Historic, Archive Document

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Young's Spring BARGAINS

In Evergreen Lining Out Stock

50 to 75 per cent Reduction

An Apology and Explanation to My Competitors and Customers: JAN 23 1929

It is not fair competition when one firm steps out and undersells his competitors. I am offering 50 to 75 per cent as I am doing at the present time, and I would not offer this stock at this price, which is below cost of production, if I were not forced to do so. I have been to considerable extra expense this year, also invested several thousand dollars in a branch nursery in Western North Carolina, which has placed me in a very embarrassing financial condition, making it absolutely necessary that I raise several thousand dollars in a short time. So to be sure of raising this money from sales of my stock I am offering you the greatest opportunity you will probably ever have to secure lining out stock of the highest quality at unheard of low prices. Compare these prices with any reliable firm and you will be surprised at the big saving you will make by sending your order in before the time limit on this offer expires, and I sincerely hope I will never again be compelled to offer my stock at such low figures.

I wish to assure you that each and every order will have my personal attention and that the same care will be given in digging, grading and packing as I have always given in the past. Remember, my packing has been proven the best in America by a standing offer of \$500 over a period of four years to anyone who could show me a better method of packing.

TERMS

On account of these very low prices I must ask that you send one-half cash with order, balance to go C. O. D. unless you are known to us or wish to give bank and trade references. Shipments made any time up to May 1, 1929. Packing free.

ROBERT C. YOUNG

WHOLESALE NURSERYMAN

GREENSBORO, N. C.

January 15, 1929.

Abies, The Firs

ABIES CONCOLOR (White Fir)

Tree to 120 feet tall. Hardy in southern Canada. Bluish-green leaves and handsome pyramidal growth. One of the most successful of American Firs for cultivation, notwithstanding heat and drought well. Makes a magnificent lawn specimen.

		100	1000
1 yr. beds		\$ 1.75	15.00

ABIES NORDMANNIANA (Nordmann's Fir)

A pyramidal tree with small dense needles; dark green on surface with silvery tones on under side. The finest of all the Firs, very scarce.

2 yr. beds 2 in.		5.00	40.00
1 yr.		4.00	30.00

ABIES PECTINATA

Foliage dark green above, silvery white below. This makes up into a fine tree for lawn planting, growing to a height of 100 feet.

1 yr.		1.75	15.00
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Buxus, The Boxwood

BUXUS SEMPERVIRENS ARBORESCENS (Truetree Boxwood)

An evergreen shrub, with close-growing branches, covered with dark shining green foliage; stands pruning very well, thrives in almost any well-drained soil. It is a desirable plant for formal use.

4 yr. trans. 12-18 in.		12.00	100.00
4 yr. trans. 10-12 in.		10.00	80.00
4 yr. trans. 8-10 in.		7.00	60.00
4 yr. trans. 6-8 in.		5.00	40.00
3 yr. trans. 4-6 in.		4.00	30.00
2 yr. 4-6 in.		3.00	20.00
2 yr. rooted cuttings 2-4 in.		2.00	15.00

Cedrus, The Cedars

CEDRUS ATLANTICA (Atlas Cedar)

A large majestic pyramidal tree with silvery green foliage.

2 yr. trans. 4-6 in.		5.00	40.00
2 yr. 8-10 in.		7.00	60.00
2 yr. 6-8 in.		5.00	45.00
1 yr. 2-4 in.		3.00	25.00

CEDRUS DEODARA (Deodar)

Feathery artistic blue foliage considered most beautiful ornamental cedar for the Atlantic, Southern and Pacific Coast States. Deodar is a Hindu word, meaning Tree of the Gods. Almost unrivaled in the grandeur of its pendulous and lithe branches.

2 yr. trans. 8-10 in.		10.00	90.00
1 yr. beds 4-6 in.		3.50	30.00
1 yr. beds 2-4 in.		2.50	20.00

CEDRUS LIBANI (Cedar of Lebanon)

When small the tree is of conical regularly shaped outline with wide spreading branches, but as the tree increases in age it assumes a round open head, a change from the beautiful to the picturesque. Aside from its ornamental value it is of peculiar interest for its scriptural and historical associations. It is said to be the most hardy of the Cedrus family.

	100	1000
2 yr. trans. 6-8 in. -----	7.00	----
2 yr. beds 8-10 in. -----	6.00	50.00
2 yr. beds 6-8 in. -----	4.50	35.00
1 yr. beds 2-4 in. -----	3.50	25.00

Chamaecyparis, The Cypress and Retinosporas

CHAMAECYPARIS LAWSONIANA (Lawson Cypress)

A graceful plant of medium height, erect growth, broad at base, tapering to point at tips, branches reflex with glaucous tips, under the surface of leaves silvery, upper surface dark green. Prefers dry, well drained situations. Ultimate height 10 to 15 feet.

2 yr. beds 12-18 in. -----	7.00	60.00
2 yr. 10-12 in. -----	6.00	50.00
2 yr. trans. 8-10 in. -----	8.00	70.00
2 yr. 8-10 in. -----	5.50	45.00
2 yr. beds 6-8 in. -----	3.00	20.00
2 yr. 4-6 in. -----	2.00	18.00
1 yr. 2-4 in. -----	1.50	12.00

CHAMAECYPARIS OBTUSA (Hinoki Cypress)

A slender rapid growing plant, rather open in habit, with cupped foliage of a dark green color; usually of medium height, sometimes attaining a height of 18 feet. Prefers a rather fertile soil.

2 yr. trans, 4-6 in. -----	3.00	25.00
4 yr. beds 8-10 in. -----	2.50	20.00
3 yr. beds 6-8 in. -----	1.75	16.00
2 yr. beds 4-6 in. -----	1.50	12.00

CHAMAECYPARIS PISIFERA (Sawara Retinospora)

Foliage bright-green somewhat pendulous. This is a very valuable and hardy form, and is not commonly grown.

3 yr. beds 6-8 in. -----	4.50	35.00
3 yr. beds 4-6 in. -----	3.00	20.00
1 yr. 2-4 in. -----	1.50	12.00

Cupressus, the Cypress

CUPRESSUS ARIZONICA (Arizona Cypress)

Attractive for its silvery blue color, grown from seed. Beautiful blue or glaucous pyramidal tree, horizontal branching, dense foliage. Attains 40 feet, making perfectly shaped specimen.

3 yr. 2-3 ft. -----	40.00	----
1 yr. 2-4 in. -----	2.50	18.00

CUPRESSUS SEMPERVIRENS (Italian Cypress)

This is a tall, slender evergreen, straight and columnar. Its dark green shaft rising above other shrubbery, gives a varied sky line. It is equally at home in small grounds or large ones, with the cottage or the larger house. During a long life, it reaches great height. This is the tree which so many American tourists in Italy become enthusiastic about.

2 yr. beds 4-6 in.	100	1000
	2.50	20.00

Euonymus

EUONYMUS JAPONICA (Evergreen B.)

Leaves dark, shining green. A fine plant for the lawn. Succeeds in almost any situation.

2 yr. trans. 6-8 in.	6.00	50.00
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EUONYMUS SIEBOLDIANA

1 yr. 4-6 in.	3.00	---
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Juniperus

JUNIPERUS SCOPULORUM

1 yr. 2-4 in.	4.50	40.00
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JUNIPERUS COMMUNIS

2 yr. 4-6 in.	4.50	40.00
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JUNIPERUS SABINA

2 yr. 4-6 in.	4.50	40.00
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2 yr. 6-8 in.	6.50	60.00
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Larix, The Larch

LARIX DAHURICA (Dahurian Larch)

Rare rapid-growing species from Eastern Siberia; up to 80 feet.

2 yr. 4-6 in.	3.00	25.00
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1 yr.	2.00	18.00
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LARIX EUROPAEA (European Larch)

Large tree of fine pyramidal growth.

2 yr. 8-10 in.	3.50	30.00
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2 yr. 6-8 in.	3.00	22.00
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LARIX LEPTOLEPIS (Japanese Larch)

Tree to 80 feet high and very handsome as a lawn specimen.

2 yr. 4-6 in.	3.00	25.00
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1 yr.	2.00	18.00
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LARIX OCCIDENTALIS (Western Larch)

Horizontal branches forming a narrow pyramidal head; leaves pale green.

1 yr.	2.00	18.00
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Ligustrum, The Privets

LIGUSTRUM JAPONICUM (Japanese Privet)

A very handsome broad-leaved variety with large, dark-green leaves.

Flowers produced in panicles followed by purple berries which are retained during the winter, giving the plant a very pleasing appearance. This plant can be grown into a small tree, can also be trimmed into pyramidal, standard or other forms. Ultimate height, 20 to 80 feet.

2 yr. beds 12-18 in.	3.00	25.00
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2 yr. beds 8-12 in.	2.00	18.00
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2 yr. beds 6-8 in.	1.25	10.00
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2 yr. beds 4-6 in.	1.00	8.00
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LIGUSTRUM JAPONICUM AUREA (from seed)

A large shrub similar in habit to *Ligustrum Japonicum*, but with leaves deeply margined with golden yellow. Very attractive in plantings used in combination with green and silvery leaved forms. Ultimate height 8 to 10 feet.

100	1000
3.00	25.00
2 yr. 8-10 in.	-----
2.50	20.00

LIGUSTRUM LUCIDUM (Glossy Privet)

A beautiful form of Japanese Privet. Leaves large, thick, ovate, lanceolate of a very dark shining green. Large heads of white flowers produced in May, followed by black berries, which are retained throughout the winter. Hardy at Baltimore. A most desirable variety. Attains a height of 20 feet.

4.00	35.00
3.00	25.00
2.50	20.00
1.75	15.00

LIGUSTRUM NEPALENSE (Nepal Privet)

Medium size, dark green, glossy leaves; uniform, compact spreading growth. A very attractive plant, essential to landscape planting in masses, banking or groups. Fills space between tall, rank growing shrubs and the very low growing types.

3.00	25.00
2.00	18.00
1.75	15.00
1.50	12.00

LIGUSTRUM QUIHDUI (Quihoui Privet)

Fine leaf type. Blooms throughout the season. Excellent for florist's use. Small leaves medium shade of green very dense compact growth. Shrub very desirable variety for groups and foundation planting. Medium height.

2 yr. 10-12 in. ----- 3.00 25.00

MAGNOLIA**MAGNOLIA GRANDIFLORA (Southern Magnolia)**

This is the grandest of all our native broad-leaved evergreen trees. It is a native of the middle sections of the Southern States, and succeeds best in a rich soil. Nothing more conspicuous can be seen among evergreens where its large, white flowers are fully expanded. Their period of blooming begins the middle of April and lasts until August. Hardy at Philadelphia.

1 yr. 2-4 in. ----- 3.50 30.00

MAGNOLIA GLAUCA

1 yr. 2-4 in. ----- 3.50 30.00

Nandina**NANDINA DOMESTICA (Nandina)**

The delicate foliage of the Nandina is a brilliant dash of gorgeous orange red or crimson color in winter. It is dense and stocky, being one of the dwarfish plants of Japanese gardens. The leaves are rich red when young, dark green at maturity, and boldly colored in winter. Nandina thrives well in any well drained, loamy soil, and is fairly hardy. In autumn it is covered with snowy clusters of small red berries. This plant is one of the three plants most used in the better class of landscape work.

8.50	75.00
5.00	40.00
2.50	22.00
1.75	15.00

Picea, The Spruces

PICEA ALBA
Described by Bailey, the eminent horticulturist, as "A native of the Northern part of America." Derives the name White Spruce due to its light frosty green foliage, slightly tinged with blue.

2.50	20.00
1.75	15.00

PICEA EXCELSA (Norway Spruce)

For many years Norway Spruce has been highly appreciated because of its rapid growth, its thriftiness, and its heavy masses of deep green foliage. Some of the finest old hedges are of Norway Spruce, as the trees can readily be pruned to any desired height. On farms and around homes all over the country Norway Spruce wind-breaks are giving substantial protection to stock and buildings. Norway Spruce is a tall, picturesque, and hardy tree, graceful in all its lines, and well adapted to planting over a wide range of territory.

4 yr. twice trans. 8-10 in. 5.00 40.00
4 yr. twice trans. 6-8 in. 3.50 30.00
2 yr. trans. 4-6 in. 3.00 25.00
2 yr. beds 4-6 in. 1.25 10.00
1 yr. 2-4 in. 1.00 7.00

PICEA DRIENTALIS (Oriental Spruce)

Tree to 120 feet with ascending and spreading branches and somewhat pendulous branchlets; young branches brown, pubescent; leaves thick, obtuse, dark green and shining, crowded and more or less appressed to the branches. Very scarce.

2 yr. beds 2-4 in. ----- 4.00 35.00

PICEA PUNGENS (Colorado Spruce)

Tree 80 to 100 feet or more. Handsome tree of symmetrical habit with light colored foliage. Very popular as a lawn tree and for dry climates. One of the best of all Spruces.

2 yr. beds 4-6 in. ----- 2.00 18.00

2 yr. 2 in. ----- 1.50 10.00

Pinus, The Pines**PINUS AUSTRIACA (Austrian Pine)**

Has rich, glossy, dark green foliage. Well adapted for planting in cities, as it is highly resistant to smoke. A fast growing dense tree of wonderful adaptability.

3 yr. 4-6 in. ----- 2.50 20.00

1 yr. ----- 1.50 12.00

PINUS DENSIFLORA (Japanese Red Pine)

Tree to 100 feet tall, in cultivation much less. Handsome ornamental Japanese Pine of rapid growth when young, very pleasurable when older.

1 yr. ----- 1.00 8.00

PINUS EDULIS (Nut Pine)

Small tree 10 to 20 feet in height with horizontal branches. Very bushy. Foliage dark green. Hardy north as far as Massachusetts.

1 yr. 2-4 in. ----- 4.00 30.00

PINUS FLEXILIS (Limber Pine)

Tree to 60 feet or over. A hardy, unusually low Pine with spreading branches densely clothed with dark green leaves. Adapted for planting on rocky slopes.

100 1000
4.50 35.00
2 yr. 4-6 in. -----

PINUS MONTANA (Swiss Mountain Pine)

Very variable in habit; usually low, often prostrate shrub, sometimes pyramidal tree to 40 feet tall. Usually handsome low shrub with bright green foliage.

2 yr. beds 4-6 in. ----- 3.00 20.00
2 yr. beds 2-4 in. ----- 2.00 15.00

PINUS MONTANA MUGHUS

Perhaps the most useful of the dwarf Pines for foundations planting. Very shrubby and low.

2 yr. 2-4 in. ----- 2.00 15.00

PINUS MUGHUS (Mugho Pine)

Most interesting evergreen forming a compact and symmetrical dome of bright green foliage; needles are sharp and a rich green color. Succeeds in any soil, and is invaluable for planting in a dry rocky location.

2 yr. 4 in. ----- 3.00 20.00
2 yr. 2-4 in. ----- 1.50 12.00

PINUS PINASTER (Cluster Pine)

Tree to 100 feet, with spreading or sometimes pendulous branches forming a pyramidal head; branchlets bright reddish brown; buds oblong-oval brown, not resinous; leaves stiff, acute, usually twisted, glossy green.

2 yr. 10-12 in. ----- 3.50 25.00

PINUS PINEA (Italian Stone Pine)

Compact and symmetrical when young, and picturesque when older, with a broad parasol-like head. Hardy only in California and the South.

2 yr. 2-4 in. ----- 3.00 20.00

PINUS PODDEROSA (Western Yellow Pine)

Tree occasionally to 100 feet tall, probably 60 to 75 feet in cultivation. Important timber tree somewhat resembling Austria Pine. Very fine ornamental.

2 yr. beds 2-4 in. ----- 1.75 15.00

PINUS SYLVESTRIS (Scotch Pine)

A splendid tree of broad pyramidal habit, rather open, with gracefully swaying branches and needles of medium length of a bright green color. Most soils and situations; ultimate height 35 to 40 feet.

2 yr. beds 4-6 in. ----- 2.00 18.00

PINUS STROBOS (White Pine)

The White Pine is the largest of all conifers native to the eastern part of the United States. It readily adapts itself to both dry and moist soils, for it is found on the poorest and driest sand, and on steep, rocky slopes, and also on moist clay flats and river bottoms. It grows rapidly and has long, flexible needles, whitish beneath.

3 yr. 6-8 in. ----- 3.50 30.00
2 yr. 2-4 in. ----- 2.00 18.00

PINUS THUNBERGII (Japanese Black Pine)

Tree to 100 feet tall. Large winter buds silvery-white. A handsome picturesque tree.

2 yr. 4-6 in. ----- 2.00 18.00

Thuja, The Arborvitae**THUJA OCCIDENTALIS (American Arbor-Vitae)**

The American Arbor-vitae is the mother tree from which upward of fifty distinct types have been developed. The native forests of Arbor-vitae have long been of great commercial value for timber, producing tall, straight trunks much used for telegraph poles. The Arbor-vitae is very hardy and dependable in almost any situation. Stands trimming well, and for this reason is widely used for hedge purposes. It usually grows bushy at the bottom and tapering toward the top. Foliage is very soft and flexible and of fine deep green color.

3 yr. trans. 4-6 in. ----- 5.00 40.00
2 yr. 2-4 in. ----- 1.75 15.00
1 yr. ----- 1.25 10.00

THUJA ORIENTALIS (Oriental Arbor-Vitae)

A comparatively low, broadly pyramidal tree, native of Asia. Its color is a refreshing yellowish green similar to Hovey's, although dulling to bronzy green in winter. Very rapid grower.

3 yr. trans. 12-18 in. heavy 7.00 60.00

3 yr. trans. 8-12 in. 3.50 30.00

2 yr. trans. 4-6 in. 2.50 20.00

3 yr. beds 10-12 in. 3.50 30.00

2 yr. beds 8-10 in. 2.50 20.00

2 yr. beds 6-8 in. 1.50 12.00

1 yr. beds 4-6 in. 1.00 8.00

THUJA ORIENTALIS COMPACTA

A compact, dwarf conifer with green foliage. Excellent for lawns and for urns. Neat and attractive.

2 yr. beds 4-6 in. ----- 2.50 20.00

1 yr. beds 2-4 in. ----- 1.75 15.00

THUJA ORIENTALIS NANA (Dwarf)

2 yr. beds 4-6 in. ----- 3.50 30.00

THUJA ORIENTALIS PYRAMIDALIS

4 yr. trans. 18-24 in. ----- 20.00 160.00

Tsuga, Hemlock**TSUGA DIVERSIFOLIA (Japanese Hemlock)**

2 yr. 2 in. ----- 2.50 20.00

TAXUS**TAXUS CUSPIDATA (Japanese Yew)**

A very hardy and desirable variety of Taxus foliage somewhat broader than that of the English Yew. This is the spreading form of Japanese Yew.

1 yr. ----- 4.00 35.00

Ulex**ULEX EUROPAEUS (Common Gorse)**

Ornamental evergreen plant. Grown for their handsome yellow flowers. Has dark green spiny branches. Valuable for covering dry sandy banks, also well suited for sea-side planting.

100 1000
3:50 30.00
1 yr. 4-6 in. -----

Ulmus**ULMUS PUMILA (Chinese Elm)**

Most valuable fast growing tree ever introduced.

1 yr. 12-18 in. ----- 4.00 35.00
1 yr. 6-12 in. ----- 2.50 22.00

SHRUBS AND TREES**ACER PALMATUM (Japanese Maple)**

This species and *Acer Japonicum* are known as Japanese maples. They are extremely handsome shrubs of dense though graceful habit, and with elegant foliage, beautiful especially in spring for its delicate shades of green and red, and again in autumn when the leaves assume the most striking tints. Largely used for grafting stock for the many Japanese varieties.

2 yr. beds 6-8 in. ----- 4.50 40.00
2 yr. beds 4-6 in. ----- 3.00 25.00
1 yr. 3-4 in. ----- 2.00 18.00

AUCUBA JAPONICA (Japanese Aucuba)

2 yr. 4-6 in. ----- 30.00 -----

CORNUS FLORIDA (White Dogwood)

2 yr. 12-18 in. ----- 7.00 60.00
1 yr. 6-12 in. ----- 4.50 40.00
1 yr. 4-6 in. ----- 3.50 30.00

CRATAEGUS PYRACANTHA CRENULATA

A beautiful sub-variety of evergreen burning bush. Very effective and desirable. In early spring the plant is covered with a profusion of white flowers, which are followed by bright orange berries, these being retained during the entire winter.

2 yr. 4-6 in. ----- 2.50 20.00
2 yr. 6-8 in. ----- 3.50 30.00

CREPE MYRTLE (Crimson)

12-18 in. trans. ----- 20.00 -----

CHERRY LAUREL

Hardy Blue Ridge Mountain Plants

**Collected Near My Nursery in Western
North Carolina. Shipping Point,
Hominy, N. C.**

	100	1000
Kalmia Latifolia		
6 to 12 in. collected -----	7.00	60.00
Rhododendron Catawbiense		
6 to 12 in Collected -----	7.00	60.00
Rhododendron Maximum		
6 to 12 in. Collected -----	5.00	40.00
Tsuga Canadensis		
6 to 12 Collected -----	6.00	50.00
Galax Ayhylla		
Clumps -----	5.00	40.00

HARDY NATIVE FERNS

Adiantum Pedatum (Maiden hair fern)		
Heavy Clumps -----	6.00	50.00
Aspidium Acrostichoides (Dagger Fern)		
-----	3.50	30.00
Aspidium Marginale (Shield Fern)		
-----	3.50	30.00
Aspidium Spinulasum (Shield Fern)		
-----	3.50	30.00
Dicksonia Punctilobula (Hay scented Fern)		
-----	3.00	25.00
Osmunda Cinnamomea (Cinnamon Fern)		
-----	7.00	60.00
Osmunda Claytoniana (Interrupted Fern)		
-----	7.00	60.00
Polypodium Vulgare		
-----	3.50	30.00

Prices glady quoted on anything wanted not listed.

NOTICE TO CUSTOMERS

I would say to those unacquainted with me that I was born and grew up in nursery work on my father's nursery and have been engaged in the nursery business all my life. After spending eight years in northern nurseries, I returned south and devoted my time and small capital to growing boxwood and evergreens, today I have millions of evergreens growing in one of the largest evergreen producing plants in the south.

Located in the Piedmont section of the State we have severe cold weather, but there is very seldom a week from September to May in which we can not dig and ship. You get your stock from me when you want it and when you must have it for results. I do not pack my stock in a cold storage or put it in a greenhouse to ship out during the winter months and early spring.

I dig your order right out of the ground where it is growing, puddle the roots at once, also puddle again before packing, wrap the roots in damp moss and over this wrap wax paper.

My packing is done in a cool damp cellar and I absolutely guarantee my stock to reach you in a perfectly healthy condition.

I personally look after digging and packing each and every order. When you buy of me you get real service and good stock treated in the proper way.

A trial will convince you.

REFERENCE

As to my responsibility, I refer to any bank or business house in Greensboro, N. C., the commercial agencies and the leading nurserymen of the U. S.

Waxahachie, Tex.
Mr. Robert C. Young,
Greensboro, N. C.

January 25, 1928.

Dear Sir:-

In this connection we want to say you sure know how to pack stuff. This shipment arrived in the best condition we have ever received from any grower of lining out stock. Also the stock you sent us all looked very nice.

Portland, Ore.

March 16, 1928.

Mr. Robert C. Young,
Greensboro, N. C.

Dear Sir:-

Your shipment to hand, and upon unpacking, we find them to be in first-class condition.

We are quite pleased with them, as we did not think they could stand the distance of transportation as well as they did.

Montgomery, Ala.
Mr. Robert C. Young,
Greensboro, N. C.

November 9, 1927.

Dear Mr. Young:-

The stock arrived Saturday in fine shape, everything checked and stock is as fine as I ever saw. Your plants are the finest I have seen, and only wish I could get more of them at the prices. Hope to give you another order in a few days.

Thank you for your co-operation.

Macon, Ga.
Mr. Robert C. Young,
Greensboro, N. C.

November 28, 1927.

Dear Mr. Young:-

We received the plants today that you shipped last Friday and must say that you need not make any offer of five hundred dollars for a better method of packing than you have as it cannot be beat. Plants was fine.

Norfolk, Va.
Mr. Robert C. Young,
Greensboro, N. C.

November 12, 1927.

Dear Mr. Young:-

Please forward by express my Fall order for evergreens.

Thanking you in advance for the service and excellent packing that always accompanies your shipments, I am

ROBERT C. YOUNG

Wholesale Nurseryman

GREENSBORO, N. C.

Member Southern Association of
Nurserymen

Member American Association of
Nurserymen

Reference:—Atlantic Bank & Trust Co.,
Greensboro, N. C.

American Exchange Bank, Greensboro, N. C.

This list cancels all previous offers and prices
and Expires February 28, 1929.

